



## Keynote Presentations Offering Perspective and Insight

At Common Outlook we help people manage differences of opinion. We're specialists in negotiation, conflict management, and relationship building. We have gifted speakers available who can deliver a keynote presentation that you will find engaging, thought-provoking, and entertaining.

Our keynote presentations are customized to meet your timeframe and constituency.

Below you will find topics sure to engage your audience:

### The Mindset of World-Class Negotiators

...remarkable ways of thinking...

### The Best Negotiators of all Time

...from Sun Tzu to Gandhi...

### The 6 Secrets of the Best Negotiators in the World

...the most powerful techniques revealed...

### How to Profit From Conflict

...proven solutions that truly grow the bottom-line...

### Making Change Work. Really!

...the human side of change management...

### The Top 5 Sales Negotiation Mistakes

...learn how to grow value-based sales...

### Getting to Yes? Men, Women, and Negotiation Success.

...a fresh perspective on gender in negotiation...

For more information or to book a keynote please contact us at [info@commonoutlook.com](mailto:info@commonoutlook.com).



*"The only difference between stumbling blocks and stepping stones is the way in which we use them." Adriana Doyle*

"Peter has presented to our Forums at RBC several times. His insights are consistently incisive and educational. His presentation style is enthusiastic and engaging. At our most recent event, Peter led the pack of external presenters with a resounding 93% satisfaction rating from our audience of wide-ranging attendees, in-person and from around the world via live web broadcast. I highly recommend Peter as a refreshing asset to any conference."

**Gary Hill, Program Director, Project and Program Management Services, RBC**

"Your keynote presentation was an excellent training session for our members. Your knowledge and expertise was reflected in the way you conducted the presentation, and the enthusiastic reactions from the audience confirmed your ability to keep them engaged."

**Monika Nowak & Sacha Olenroot, Co-Directors of Programs, Canadian Hotel Marketing and Sales Executives**